

Sandy Macnab

Alexander *Sandy* Macnab, FAHP, CFRE, began the consulting company bearing his name in 1994 after 25 years as a development professional. The developer of nationally recognized annual giving and planned giving programs, Mr. Macnab has presented seminars, provided general fund raising counsel, conducted feasibility studies, counseled capital campaigns, and provided planned and major gift support to clients throughout North America.

Before starting his own firm, Mr. Macnab served St. Francis Hospital in Evanston, IL, for 12 years as Director of Development and Assistant Vice President. A Certified Fund Raising Executive and also a Fellow of the Association for Healthcare Philanthropy, he is a long-time member of the Chicago Council on Planned Giving and was an early member of its steering committee. Mr. Macnab also led Evanston United Way as its president and is the former ethics chair of the Chicago AFP Chapter. A former member of the Chicago AFP Chapter's Board of Directors, he is one of 22 Master Teachers selected from highly-rated instructors throughout North America to inaugurate the AFP International Faculty Academy and is a member of the National AFP New Markets Task Force having previously served on the Task Force that revised and revamped the CFRE Survey Course.

Mr. Macnab is a former member of the American Newspaper Guild and the American Federation of Television and Radio Artists. He holds a bachelors degree and a masters degree in educational administration from Antioch College in Ohio and has done post-graduate work in psychology and education at Northwestern University in Evanston, Illinois where he lives with his wife.