



Penny Hunt

Penny joined Marts & Lundy in February 2013 after 28 years as an advancement professional, 24 spent in higher education and four in the arts. As Penny's responsibilities grew, culminating in her most recent position as Vice Chancellor for Development at University of Illinois at Chicago (UIC), so too did her role as a mentor for fellow development professionals. While at UIC, Penny consulted with a variety of non-profit organizations, providing executive coaching and facilitating training programs for deans, senior academic leaders and development staff.

Penny's tenure at UIC spanned nine years, from 2004 to 2013, during which time she led a \$650 million comprehensive campaign. The campaign ultimately exceeded its goal by \$26 million. Prior to her move to Chicago, Penny served as Associate Vice President and Campaign Director for Northwestern University. During her 12 years at Northwestern, Penny designed and led a successful \$1.5 billion campaign. In her early career, Penny worked for the non-profit arts community, serving as director of development for the Des Moines Art Center and the Illinois Arts Alliance.

A frequent faculty member for the Council for Advancement and Support of Education (CASE), Penny created and chaired the national conference, *Advanced Development for Deans*, and was chair of the 2012 CASE *Summit for Advancement Leaders*. Penny was awarded CASE's prestigious Steuben Apple for excellence in teaching. Her book, *Development for Academic Leaders, a Practical Guide to Fundraising Success*, was published in 2012. In May 2013, Penny's numerous contributions to philanthropy were recognized by the Chicago Chapter of the AFP with the Benjamin Franklin Award.